

द्वारा

आईटीआई लिमिटेड की गृह पत्रिका

A House Journal of ITI Limited

**DOORVANI**

[www.itilttd-india.com](http://www.itilttd-india.com)

Vol. 10 No. 4 July – Sep 2015

**ITI LIMITED**  
( A Government of India Undertaking )



**India's First Public Sector Unit**



## ITI celebrates 69<sup>th</sup> Independence Day, pledges for swift revival & robust growth

ITI celebrated the nation's 69<sup>th</sup> Independence Day on August 15, 2015 at the terrace area of Corporate office, Bangalore, with much patriotic fervor and enthusiasm. Shri K K Gupta, the Chairman & Managing Director, hoisted the National Flag, which was followed with National Anthem salute and inspecting Guard of Honor. On this occasion, he extended his wishes to the gathering inclusive of ITI top management, team members with families and school children.

Commemorating the importance of this day, he encouraged everyone towards working hard with

full cooperation to accomplish positive results. Sharing few recent achievements from his speech, he highlighted that our company has recorded a turnover of Rs 126 Cr during the first quarter of 2015-16, which is 30% higher than the turnover recorded in the previous year same quarter. With the support of financial package from the Government of India, ITI has made a profit of Rs 41 Cr in the first quarter of this financial year.

He further enlightened that the company's gross turnover for 2014-15 has recorded at Rs 619.76 Cr, realized on the strength of orders executed by our manufacturing plants, Regional Offices (ROs), Network System Unit (NSU), Defence & GSM projects. However, the losses have reduced to Rs 297.12 Cr in 2014-15 from Rs 885 Cr in 2004-05. The MoU rating has been improving and the provisional MoU rating for 2014-15 has been the highest in last 13 years.

On growth plans, ITI has started executing two Purchase Orders (PO) for NFS Project worth Rs 2111 Cr. NSU unit has recently received an order for approximately Rs 500 Cr for the maintenance of ASCON network of Indian Army for 5 years. In the diversified business space, ITI is focusing on Solar Panels, Charge Controllers, PLB HDPE Pipes, 3-D Printing, Li-Ion Batteries, CCTV Surveillance opportunities, E-Tendering services, Data Center & IT projects, Smart cards based citizen ID cards etc. The efforts are focused towards PSUs like HAL, ALIMCO, ISRO etc to get some work/orders from them, including some CSR projects.

Major initiatives of Government of India like Make in India, Digital India, National Optical Fiber Network, Smart City projects are expected to unfurl a host of opportunities in the coming days. ITI is active in Skill Development activities, and have successfully completed 8 programmes in collaboration with Telecom Sector Skill Council (TSSC). With much pride and elation, the celebration concluded with all team members giving their assurance towards bringing back the glory of the company.



## ITI Units herald new achievements on ID revelry

### At Naini Plant -- >

The Independence Day was celebrated with equal fervour and pride at Naini Unit. Shri A K Agrawal, Unit Head, hoisted the national flag at Naini Unit Building, in the presence of senior officers, families and guests. He shared some of the important achievements during his speech and motivated employees along appreciating the performances of participants, demonstrating various cultural activities.



### <-- At Palakkad Unit

Shri V K Agarwal, Unit Head of Palakkad, hoisted the National Flag and delivered the Independence Day message before distributing the Corporate Awards and Service Awards to employees. On this occasion, various programs were showcased by Sports, Cultural and Recreation Club.

### At Mankapur Unit -->

In the presence of Senior Management officers & employees, Shri A K Bajoria hoisted the flag at Mankapur Unit and wished everyone a Happy Independence Day. The Unit also organised cultural programs, which was jointly performed by ITI employees and their family members with much enthusiasm.



## AWARDS

### Rae Bareli & Mankapur plants confer with 'National Safety Awards 2015'



ITI's customary practice of maintaining 'Safety First' at its establishments have been recognized by the Govt of India. Rae Bareli and Mankapur plants were conferred with 'National Safety Awards 2015' respectively for maintaining safety standards. Rae Bareli Unit has received 2 awards for performance year 2013 in 2 categories- *Winner* for 'Lowest average frequency rate of accident and *Runner* for 'Longest accident free period.'

Mankapur Unit bagged the *Runner Up* award for maintaining 'Average frequency rate of accidents' in last 3 years. The awards were received by Shri K K Gupta, CMD of ITI Ltd, at the hands of Shri Bandaru Dattatreya, Honorable Minister of State (Independent Charge) for Labour & Employment, Govt of India, on 17<sup>th</sup> September, 2015 at the Awards ceremony held at Siri Fort, Asiad Games, Village Complex, New Delhi.



### ITI bags Defence orders of Rs 500 crore from MoD



ITI bags one of the crucial orders from the Ministry of Defence (MoD) for next five years to fulfill comprehensive AMC of ASCON project. Shri S S Chakrabarti, AGM-NSU, has signed an agreement with MoD at New Delhi on 30<sup>th</sup> July, 2015 for a total value of Rs 499.63 crore. The scope of work includes maintenance of equipments, OFC routes and supply of auxiliary items like DG sets, AVR's, batteries etc. The MoD has also awarded AMC of 12+1 upgradation project to NSU that is worth Rs 56.49 crore.



## ITI flaunts 'Gigabit Ethernet & Telephone 5 C' @ 6<sup>th</sup> SES Exhibition 2015



ITI had participated in the 6<sup>th</sup> Defence & Aerospace SES (Strategic Electronics Summit) 2015, held at Bangalore, during July 30 -31, 2015. A huge gamut of people appreciated ITI's stall that displayed two major products- Gigabit Ethernet Encryptor & Telephone 5C Set. The dignitaries who visited ITI stall includes - (Guest of Honors) Dr KD Nayak, DG- Med & Cos & ECS, DRDO; Dr V K Saraswat, Member, NITI Aayog; Dr Ajay Kumar, Jt Secy, Dept of Electronics & IT, Gol; Mr J R K Rao, Jt Secy, MoD; top officials from Army, Police and Defence manufacturers. The two-day Summit, organised by ELCINA (Electronic Industries Association of India), witnessed- B2B events, exhibitions, conferences and technical sessions, along defence equipment manufacturers from various segments. The Summit was supported by Department of Electronics & IT, Gol and DRDO. Defence manufacturers, buyers, sellers, government officials, aerospace & aviation and related firms participated for possible business opportunities.



Field Telephone Set – 5C is an integrated version of ITI's proven models Field Telephone Set- 5B and Field Auto Telephone 2A. It works from point to point communication under Magneto Mode, and supports in all types of auto and CB exchanges in Auto Mode. The Gigabit Ethernet Encryptor provides strategic-level secure communication and network encryption for global IP networks carrying voice, data and video. The primary purpose of GEE, which integrates seamlessly into existing or new-gen networks, is to protect the confidentiality of digital data in transit on IP network.

## ITI Top Heads formulate 'Renaissance' & 'Augmentation' plan for future



In its aggressive commitment towards reviving the company's standpoint in becoming one of the most prolific companies in the country again, ITI Ltd has firmed up plans that would focus on futuristic growth path and will address nation-building capabilities. ITI top heads including CMD & Directors met with Unit Heads on brainstorming session, held during August 20-21, 2015 at Corporate office, to explore faster avenues for a better tomorrow.

The six major units of ITI Ltd are thrusting upon self-sufficient potentials, re-deployment of required manpower, efficient utilization of funds, faster execution of orders, and rebuilding technologies to acquire major orders of Defence & BSNL in respective areas. The RaeBareli Plant has successfully commissioned the HDPE manufacturing line, for which the trial run is completed. Bulk supply will be processed to BSNL in next two months, and after running 3 shifts of the manufacturing line, it can contribute a significant revenue to the annual turnover. In order to meet the growing demand of BSNL & Defence organisations, ITI may multiply the capacity by setting up similar capacities in other units as well. Further, the plant is looking up to meet the requirements of future businesses such as – vehicle tracking system, contract manufacturing for Rail coach factories, 3D printing, solar charge controller unit, Temperature data logger and related businesses.

BSNL's huge rural network built using C-DOT's MAX exchanges are in the process of conversion to NGN technology. The Mankapur plant has produced a pilot lot of C-DOT MAX-NG and stood L1 against the tender floated by C DOT for manufacturing and supply of MAX-NG equipments. The unit expects to get the order value of Rs 200 Crore.

Naini Plant is gearing up for addressing opportunities in the field of Solar Power. The Plant has already established the infrastructure for manufacturing Solar Panels and certification of the product is in pipeline. The plant is expecting a PO valued at Rs.30 Crores from for executing solar power project for UP Police. Commissioning of 5 Megawatt solar power Plant with an investment of Rs.35 Crores.

The Bangalore plant Data centre, which is utilizing full capacity, has plans to augment the capacity to contribute additional turnover value, along introducing new products. The Palakkad Unit has plans to manufacture & supply smart cards to RTO Kerala for issuing Driving license & vehicle registration.

### ITI fosters youth towards skill development under PMKVY



Under the Government's ambitious program- Pradhan Mantri Kaushal Vikas Yojana- ITI has been resolutely imparting training to build skilled workforce in the country. ITI has designed modern computer course modules at Mankapur Unit for developing master trainers withing the existing employees, who in turn will impart training to participants enrolled under PMKVY and UPSDM. After the succesful completion of training in respective disciplines, the trainees are likely to get appropriate employment in surrounding areas. ITI is further looking ahead to associate with the Government's program in broader manner and gearing up to train a large number of participants under its course module. Recently, in a workshop on how to set up a Skill Development Institute at Gonda, MP, on 14<sup>th</sup> September, 2015, ITI pronounced its infrastructure and manpower strength to showcase its willingness to provide support in providing training and contribute towards nation-building project.

### ITI records 30% rise in turnover for Q1 FY 16 on resurrecting orders & new strategies

Riding back on its grandeur days, ITI Ltd has been steadfastly demonstrating positive results. The telecom manufacturing giant has posted a 30% rise in turnover for the first quarter of Fiscal Year 2016, on the strength of orders formalized by NFS, Defence and GSM projects. The company's positive numbers have been achieved with the help of better financial management, reducing employee cost, resource utilization, impactful decision-making and government support. ITI has recorded a rise of 30% at Rs 126 crore during the April-June quarter of this fiscal year against Rs 97 crore in the corresponding period of last fiscal year. With the Government's support of revival package, the company has been progressing towards better performance. ITI has been working on a host of opportunities for the next quarter, reflection of which would be realised in the coming quarter. The next quarter is expected to see a significant rise in turnover.



## Mankapur Unit strategises for ISO 14001:2004 at Annual Surveillance Audit



In order to foster Mankapur plant more contemporary, scopes and benefits of implementing ISO 14000:2004 in the unit were discussed in the Annual Surveillance Audit, conducted at Mankapur during 24-26 August, 2015. Shri Sanjay Bhardwaj, Auditor of NVTQC, applauded the absence of any Non Conformity and further suggested ways for opportunity for improvement. The session was inaugurated by Shri A K Bajoria in the presence of all divisional heads and audit participants.

## DDG (SU) visits Palakkad & Bangalore Units, upholds vigorous mechanism capabilities



Shri R M Agarwal, DDG (SU) inaugurated Next Generation MLLN IP MUX Model set up at Palakkad Unit on 21<sup>st</sup> Sep, 2015 in the presence of Shri K K Gupta, CMD and Shri Gopu, Dir-HR and ITI officials. Shri B K Nath, Director- PSU-IV, DoT accompanied Shri Agarwal during his visit.



Shri R M Agarwal also visited ITI's Bangalore Unit on 22<sup>nd</sup> Sept, 2015 to meet staff and overview ITI's capacity of machineries and avenues that can be explored further in achieving orders. He also inaugurated the 'Multichannel Encryptor' Lab, which is one of the major projects in the revival plan.





The 65<sup>th</sup> Annual General Meeting of the members of ITI Ltd was held on 23<sup>rd</sup> September, 2015 at Tamil Sangam, Bangalore, where 90 members attended and many of them shared their respective suggestions. Shri K K Gupta, who chaired as Chairman & Managing Director of ITI LTd, welcomed all the members and gave an overview of the financial performance of the company, especially voiced out the positive outlook that the company is working on.

He further shared that the Government of India has approved ITI's Revival Plan with the financial package of Rs 4156 Crore. This package consists of Rs 2264 Crore towards up-gradation of manufacturing infrastructure and implementation of new projects in all the plants of ITI. Already Rs 192 Crore Plan Budgetary support for 2014-15 has been released by DoT and the same is being utilized for infusion of CAPEX which will help ITI to go into manufacturing in a big way. ITI has prepared the necessary blue-prints for implementation of projects under the Revival Plan with due approval of DoT and the same will be taken forward with the continued support of the Government of India.

During the AGM, there were 7 resolutions required to be passed which were proposed and seconded, upon which few suggestions came from members. Adoption of Annual Accounts for the year 2014-15, Reappointment of Shri P K Gupta as director, Re-appointment of Shri K K Gupta as Director, Re-appointment of Shri Gopu as Director, Fixation of remuneration to Statutory Auditors, Appointment of Dr Janaki Ananthkrishnan as Director, Appointment of Shri Srikanta Panda as Government Nominee Director and Approval of remuneration to Cost Auditor, were the resolutions that passed with requisite majority. Shri K K Gupta also informed the members that pursuant to the provisions of the Companies Act, 2013 and the related rules there under and the Listing Agreement, ITI Ltd had offered remote e-voting facility for the AGM, and the Board of Directors have engaged the services of Central Depository Service (India) Limited to provide e-voting facility. Shri K Narayanaswamy was appointed as Scrutiniser for e-voting and polling process.

## आईटीआई लिमिटेड ने हर्षोल्लास के साथ मनाया हिंदी पखवाड़ा – 2015



आईटीआई लिमिटेड की बंगलूर स्थित कार्यालयों में दिनांक 01.09.2015 से 19.09.2015 तक हिंदी पखवाड़ा हर्षोल्लास के साथ मनाया गया। पखवाड़े के दौरान राजभाषा पर आधारित विभिन्न प्रतियोगिताओं का आयोजन किया गया। पखवाड़े का समापन समारोह बंगलूर स्थित कार्यालयों हेतु संयुक्त रूप से दिनांक 19.09.2015 को आयोजित किया गया। समारोह की अध्यक्षता आईटीआई लिमिटेड के अध्यक्ष एवं प्रबंध निदेशक, श्री के.के.गुप्ता ने की। इस अवसर पर श्री ज्ञानचंद मर्मज्ञ, अध्यक्ष व संपादक, अखिल भारतीय साहित्य साधक मंच, बंगलूर, मुख्य अतिथि के रूप में उपस्थित थे। श्री बसंत कुमार, उप महाप्रबंधक-राजभाषा ने मुख्य अतिथियों का स्वागत किया।

भारत सरकार के माननीय गृह मंत्री, श्री राजनाथ सिंह द्वारा हिंदी दिवस पर जारी संदेश को निगमित कार्यालय के श्री एम.डी.द्विवेदी, मुख्य प्रबंधक-मा.सं.(एस.एस.यू. एवं विपणन) ने कार्यक्रम में उपस्थित अधिकारियों/कर्मचारियों को पढ़कर सुनाया। समापन समारोह के दौरान सांस्कृतिक गतिविधियों का भी आयोजन किया गया जिसमें निगमित कार्यालय के कर्मचारियों ने समूह गान प्रस्तुत किया तथा कार्यक्रम में आमंत्रित चेन्नई के सुविख्यात हास्य एवं व्यंग्य कवि श्री अनिल कुमार अवस्थी और बंगलूर के गजलकार श्री ज्ञानचंद मर्मज्ञ ने अपनी प्रेरणाप्रद रचनाओं से उपस्थित श्रोताओं का मन मोह लिया।

मुख्य अतिथि, श्री ज्ञानचंद मर्मज्ञ ने आधार व्याख्यान में राजभाषा से संबंधित अपने अनुभवों को श्रोताओं के साथ बांटा और भाषा के महत्वपूर्ण जानकारियों से सभी को अवगत कराया। समारोह के अध्यक्ष, श्री के.के.गुप्ता ने अपने अध्यक्षीय भाषण में राजभाषा को दैनिक कार्यों में प्रयोग करने का आह्वान करते हुए सभी को हिंदी दिवस की बधाई दी। अध्यक्ष महोदय ने अपने अध्यक्षीय भाषण में कहा कि राजभाषा के प्रसार-प्रचस् को प्रभावी बनाने के लिए सरल और सुगम हिंदी का प्रयोग होना चाहिए। इसके साथ ही राजभाषा के संबंध में बनाए गए अधिनियम, नियमों और समय समय पर जारी किए गए आदेशों का अनुपालन करते हुए, हमें अपने काम काज में हिंदी का अधिक से अधिक प्रयोग करने का भरसक प्रयास करना चाहिए।

अब कम्प्यूटरों और अन्य उपकरणों की उपलब्धता के फलस्वरूप हिंदी में कार्य करना पहले से और अधिक सरल हो गया है। यह हर्ष का विषय है कि सरकारी काम काज हिंदी में किए जाने में लगातार प्रगति हो रही है और हमें यह देखना है कि इसे और आगे कैसे बढ़ाया जाए। अध्यक्ष महोदय ने प्रसन्नता जाहिर करते हुए कहा कि यह भी प्रसंशनीय है कि हिंदी के व्यापक प्रयोग के लिए निगमित कार्यालय के राजभाषा विभाग एवं सभी यूनिटों व कार्यालयों द्वारा भी समुचित प्रयास किया जा रहा है, इसकी मुझे बेहद खुशी है। विभिन्न प्रतियोगिताओं के विजेताओं को श्री के.के.गुप्ता, अध्यक्ष एवं प्रबंध निदेशक, मुख्य अतिथि, श्री ज्ञानचंद मर्मज्ञ, श्रीमती शरद मर्मज्ञ, श्री पी.के. गुप्ता, निदेशक विपणन तथा डॉ. जानकी अनन्त कृष्णन, निदेशक वित्त द्वारा पुरस्कार वितरित किए गए। हिंदी दिवस समापन समारोह का संचालन श्री जोनाथन व्हीलर, राजभाषा अधिकारी एवं राजभाषा विभाग के सहयोग से किया गया।



इस समारोह में निगमित कार्यालय, राजभाषा कार्यान्वयन समिति के सदस्यगण, वरिष्ठ अधिकारीगण, विभिन्न संघों के पदाधिकारीगण, सभी यूनिटों/कार्यालयों से पधारे अधिकारी और कर्मचारी तथा विभिन्न प्रतियोगिताओं के विजेता प्रतिभागी भी शामिल थे। निगमित कार्यालय के श्री बी.बी.द्विवेदी, मुख्य प्रबंधक मा.सं. ने धन्यवाद उद्बोधन में, समारोह में उपस्थित सभी अधिकारियों/कर्मचारियों, अध्यक्ष तथा मुख्य अतिथि को अपना अमूल्य समय देने के लिए धन्यवाद दिया तथा इस कृतज्ञता ज्ञापन के साथ कार्यक्रम संपन्न हुआ।

## राजभाषा हिन्दी पखवाड़ा, पुरस्कार01-दिवस समारोह-वितरण एवं हिन्दी 5



संस्थान में इस वर्ष दिनांक 2015/09/14 से 2015/09/01 तक राजभाषा हिन्दी पखवाड़े व सितम्बर 14 2015 को हिन्दीदिवस -- वितरणसमारोह का व्यापक एवं भव्य स्तर के अवसर पर पुरस्कार को पूरे संस्थान में 2015 सितम्बर 1 पर आयोजन किया गया। यूनिट प्रमुख, उप महाप्रबंधक महोदय (नैनी)की अपील के साथ तथा पोस्टर बैनर के प्रदर्शन --द्वारा राजभाषा पखवाड़े का शुभारंभ किया गया । इस आयोजन पर हिन्दी अनुभाग द्वारा संस्थान के कर्मचारियों/अधिकारियों के लिए हिन्दी निबन्ध एवं हिन्दी सामान्य / ज्ञान प्रतियोगिता का आयोजन भी किया गया था जिसमें अधिका/कर्मचारियों ने उत्साह पूर्वक भाग लिया। 14 सितम्बर को यूनिट प्रमुख 2015, उप महाप्रबंधक की अध्यक्षता (नैनी)

वितरणसमारोह का व्यापक एवं भव्य स्तर पर आयोजन -दिवस समारोह व पुरस्कार में राजभाषा पखवाड़े के समापन पर हिन्दी किया गया, जिसमें प्रतियोगिताओं में भाग लेने वाले प्रतियोगियों सहित मजदूर संघ , अधिकारी संघ व एससीएसटी / .वर्गीय अधिकारी गण व कर्मचारी गण सम्मिलित हुए।-एसोसिएसन के साथ अन्य प्रबंधक

## Addl Secy met ITI Heads, promotes Green

## DoT Director visits Bangalore plant



Shri N Sivasailam, Additional Secretary, DoT, visited ITI Ltd Corporate Office on Sep 28, 2015 and met with CMD and Directors for a review meeting. He planted a tree at the façade of the Corporate building alluding towards greener environment.



Shri Srikant Panda, Director, DoT, visited Bangalore plant and met top officials to take note of the products & services of ITI. On his visit to R & D unit, he was impressed with technological capacity that ITI has and can build further to bag big projects.

## ITI integrates into 'Digital India' mission, supports rural empowerment



From Corporate Office to ITI Units to Regional Offices across the country, ITI has immaculately celebrated the Government of India's ambitious project - 'Digital India' week- during July 01 to 08, 2015. Under this mission, ITI is set to adopt the objectives of the project, including 100% implementation of computer literacy to all employees in order to make them self-reliant. Interestingly, in order to give a realistic touch, ITI's Bangalore NSU Unit had webcasted the speech of Shri Narendra Modi, the Prime Minister of India, on 'Digital India' event on 01<sup>st</sup> July, 2015, which was attended by all staff members and Shri S S Chakrabarti, AGM-NSU. The 'Digital India' week celebration witnessed a pragmatic emphasis on urging employees and users to gain knowledge and to empower themselves with the advantages of going digital. Digital India is an umbrella programme with an outlay of Rs 1.13 lakh crore, which includes projects that aim to ensure government services are available to citizens electronically and people get benefits of the latest technology.

## C-DAC unites with ITI to develop Solar Charge Controller Unit

Senior officials of C-DAC Trivandrum, Dr Z Lakaparampil, Sr Director, along with his engineer Shri Aby Joseph, visited Rae Bareli Unit of ITI and met Unit Head and officials to discuss and explore faster opportunities to jointly develop Solar Charge Controller Unit. He showed keen interest in utilizing SMPS rack for CCU integration and the possibility of TOT of new project of CDAC such as higher capacity solar charge controller unit. The Solar charge controller can be useful to develop home applications, small offices, showrooms etc and feeding to the grid.

### Power(full) Salvage

Palakkad Unit boasts of saving 625 units of power in July, by putting off electricity for 30 mins daily during lunch break. All employees are proud of saving an amount of Rs 3,062 for the month.

All Kudos to Team Palakkad !!!!